

---

BYARD ASSOCIATES, LLC

**It's All About Relationships!**

*Jim Byard, Jr.*

# Leading Teams...



**It happened here...**



---

BYARD ASSOCIATES, LLC

**“The Challenge of leadership is to be strong, but not rude; be kind, but not weak; be bold, but not bully; be thoughtful, but not lazy; be humble, but not timid; be proud, but not arrogant; have humor, but without folly.”**

*Jim Rohn*

**Congressman  
Hal Rogers  
says:**

**“An idea without  
funding is merely  
a mirage!”**





**Planning is a must!**



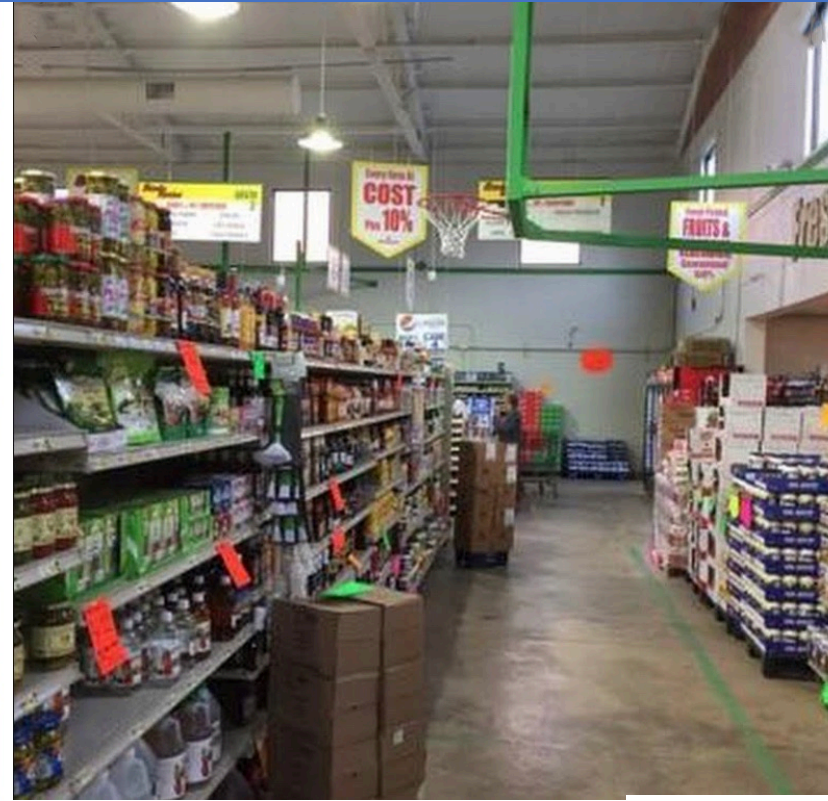
**Corridor Study ♦ Retail Study ♦  
Hospitality Study ♦ Airport Plan ♦  
Broadband Feasibility Study ♦  
Comprehensive Master Plan ♦  
Strategic Plan ♦ Land Use Plan ♦  
Industrial Park Master Plan ♦  
Recreation Master Plan ♦ Pedestrian  
Plan ♦ Bicycle Plan ♦ Trail Network  
Plan ♦ River Trail Plan ♦ ADA  
Compliance Plan ♦ Pavement  
Management Plan**



**Leverage  
funding...**



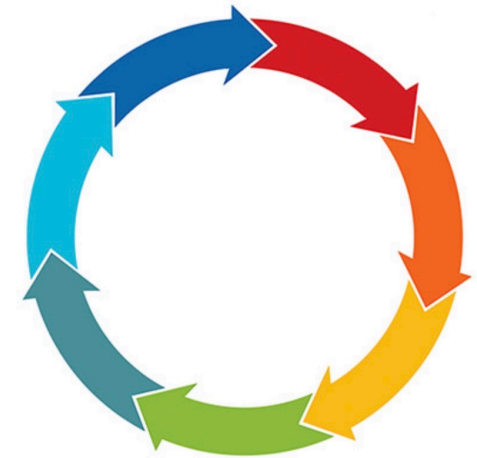
# Thomaston Grocery Store...



**Relationships  
Matter!**

**It's not business.  
It's personal.**

- *Commerce*
- *ADECA*
- *ADEM*
- *USDA*
- *EDA*
- *Utilities*
- *Legislators*



# Alphabet Soup!

- *ARC*
- *DRA*
- *CDBG*
- *TAP*
- *RLF*
- *LWCF*
- *RTP*
- *OZ*



**Don't  
forget...**



**Design**Alabama



# Heflin's Assisted Living...



**“New does not necessarily mean better; change does not necessarily mean improvement. But unproductive sameness almost always expedites decline.”**

***Vanzetta Penn McPherson***

**“I am a believer in the value of relationships. If you get the right souls to the table, any problem can be solved.”**

***Jim Byard, Jr.***

---

**BYARD ASSOCIATES, LLC**

**Jim Byard, Jr.**

**334.414.2560**

**[jim@byardassociates.com](mailto:jim@byardassociates.com)**

**Onward!**